

# André Diederichs

## ***Business Transition (Succession Planing)***

*Based on Andre's extensive experience as a Succession Planning Consultant and his extensive international studies of best practices for Business Transition*

### **Contents**



Business Transition (Exit Plan) choices

How to increase the value of your business

and,

The best practise steps to follow to ensure a smooth transition.

### **Outcomes**

Business owners will clearly understand the three basic choices they have to exit their business, namely keeping it in the family, management buy-out OR selling the business in the open market.

They will also learn the best practise steps to ensure they maximise their business value in a tax efficient manner.

### **Target Audience**

Business Owners of all Economic Sectors.

### **Duration**

30 -60 minutes OR a ½-day/full day workshop

### **Investment per organisation**

Fees vary according to the organisation for which the presentation/workshop is done, e.g. corporate rate, non-profit rate (business chambers, agricultural societies)